



Service Level Proposal

Talent Acquisition



KCP Organization

KCP is a trusted provider of comprehensive Real Estate Services, dedicated to delivering exceptional value and results to our Business Partners. Established in 2007, our pool of experienced talented professionals has committed to excellence in the real estate industry, offering a full suite of services that include property management, marketing strategies, transaction coordination and client relations.

With a strong foundation built on integrity, innovation, and customer satisfaction, we have successfully managed and marketed numerous partners, facilitated seamless transactions, and developed lasting relationships with our clients. Our approach combines industry expertise with personalized service, ensuring that each client receives the highest level of attention and care.

Our mission is to enhance the real estate experience by providing tailored solutions that meet the unique needs of each client. We leverage the latest technology and market insights to deliver efficient, effective, and impactful results. Whether you are looking to buy, sell, manage, or market a property, KCP is your trusted partner in achieving your real estate goals.

Scope of Services

- ✓ Property Marketing and Promotion
- ✓ Client Management
- ✓ Transaction Coordination
- ✓ Property Management
- ✓ Administrative Support



Onboarding and Pricing

Tier 1 Base Pay

- ✓ Part Time: \$1,694 up front for the first 1 month, then \$847 every two weeks.
- ✓ Full Time: \$3,194 up front for the first 1 month, then \$1597 every two weeks.
- ✓ A \$2,000 bond for 6 months will be required.
 - ✓ Early termination fee is \$500
 - ✓ Bond fee can be used and added to the final pay of the individual contractor in case the client decided not to extend the contract.

Commission Structure

- ✓ Care of client for discussion with the individual contractor.

Platforms and Data Management options

Option 1: Client can source its own data and CRM/Dialer to be used to execute the task.

Option 2: Client will source its own data list and KCP can offer a sit to its existing CRM/ DIALER and create a separate campaign. (with fees)



Other Key Points

- ✓ International VA operates within US Time Zones on a shift schedule that works best for your company (although we are open 24 hours per day and weekends if you want to select a different shift schedule outside US time zones).
- ✓ Our VAs are 100% home-based who can work 5 days a week and even on selected Holidays.
- ✓ Full access/communication with VA at all times.
- ✓ Interviews and onboarding/customized training process to ensure a smooth start, usually about 10-14 days but can always be shortened depends on the level of difficulty of the tasks.
- ✓ You get to hand select your VA through our interview process.
- ✓ VA will send you hourly reports and an End of Day report every day.
- ✓ While we ensure the VA has the necessary skill sets to perform your tasks, you must train your VA on your process and procedures internally.

Common Questions to Tailor fit The Needs

- What specific services or solutions are you looking for?
- What are your business goals or objectives that you hope to achieve with this service?
- Can you describe your target audience or ideal customer profile?
- What challenges or pain points are you currently facing in your business?
- Have you worked with similar service providers before? If yes, what did you like or dislike about their services?
- What is your budget for this service, and are you looking for a one-time service or ongoing support?
- Do you have any specific timelines or deadlines for implementing this service?
- How do you measure success or effectiveness in your business?
- Are there any specific features or functionalities that you consider essential for this service?
- Do you have any existing systems, tools, or processes that the new service needs to integrate with?
- Who will be the key decision-makers or stakeholders involved in the project on your end?
- What is your preferred method of communication and frequency of updates?
- Are there any regulatory or compliance requirements that the service needs to adhere to?
- Do you have any concerns or reservations about implementing this service?
- What would a successful partnership between our companies look like to you?

